

Message Text

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ACTION EB-07

INFO OCT-01 EUR-12 NEA-09 ISO-00 CAB-02 CIAE-00 COME-00

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AEC-05 MC-01 SS-15 PM-03 NSC-05 XMB-02 /070 W

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R 211450Z JAN 75

FM AMEMBASSY BEIRUT

TO SECSTATE WASHDC 2445

INFO AMEMBASSY LONDON

AMEMBASSY PARIS

AMEMBASSY TEHRAN

FAA BRUSSELS

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DEPT PASS COMMERCE FOR COHEN; EXIMBANK FOR YOUNG

E.O. 11652: N/A

TAGS: EAIR, IR

SUBJECT: CIVAIR - IRAN AIR REEQUIPMENT

REF: BEIRUT A-108 OF JUNE 4, 1974

SUMMARY: PRATT & WHITNEY SOURCES INDICATE IRAN AIR MAY SHORTLY ORDER TWO BOEING 747-286B'S AND TWO OR THREE BOEING ADVANCED 727-286 TRIJETS. END SUMMARY

1. ACCORDING WILLIAM RUSSELL, PRATT & WHITNEY MARKETING DIRECTOR INTERNATIONAL, WHO JUST RETURNED FROM TEHRAN, IRAN AIR HAS DECIDED TO ORDER (SUBJECT SHAH FINAL APPROVAL DUE JANUARY 25, ST. MORITZ) TWO BOEING 747-286B'S VALUED AT APPROXIMATELY \$76 MILLION, INCLUDING SPARES, FOR DELIVERY MAY 1976 AND MAY 1977. AIRCRAFT WILL PROBABLY BE POWERED BY UPRATED PRATT & WHITNEY JT9D-7F'S (48,000 LBS. TAKEOFF THRUST DRY) AND WILL AUGMENT THE THREE SMALLER BOEING 747SP'S CURRENTLY ON ORDER FOR DELIVERY MARCH 1976, MAY 1976, AND MAY 1977.

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2. BOEING 747-286B'S ARE SUBSTANTIALLY LARGER THAN BOEING 747SP'S, WITH NORMAL SEATING CONFIGURATION OF APPROXIMATELY 370 SEATS AS COMPARED TO 278 FOR 747SP; AND WITH BELLY-CARGO CAPACITY OF 5,740 CUBIC FEET AS AGAINST 3,560 FOR 747SP. AIRLINE APPEARS HIGHLY RESPONSIVE TO ACTUAL AND POTENTIAL CARGO TRAFFIC GROWTH ON ITS ROUTE NETWORK.

3. IF 747-286B'S ARE IN FACT POWERED BY JT9D-7F'S, RUSSELL BELIEVES IRAN AIR WILL PROBABLY REVISE 747SP ORDER TO INCLUDE THE SAME ENGINE FOR FLEET COMMONALITY PURPOSES. THE PRESENT 747SP'S ARE EAR-MARKED FOR JT9D-7A'S (46,950 LBS. TAKEOFF THRUST DRY).

4. FURTHER, ACCORDING RUSSELL, IRAN AIR CONSIDERING ACQUISITION TWO OR THREE ADDITIONAL BOEING ADVANCED 727-286 TRIJETS, VALUED AT APPROXIMATELY \$22-33 MILLION, INCLUDING SPARES, TO AUGMENT THREE ADVANCED 727-286'S PRESENTLY IN SERVICE AND THE TWO ADDITIONAL ADVANCED 727-286'S PRESENTLY ON ORDER FOR DELIVERY MARCH AND MAY 1975.
GODLEY

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